

## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

April 2, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$68,914	38
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Hatton, Catherine E.	Long Island Insurance Solutions	\$44,672	15
Lemar, Mike	Sunshine State Agency	\$41,938	22
Borosak, William J. Jr.	Secure Financial Group, LLC	\$39,963	13
Ahlbum, Tim	Health Coverage Solutions	\$32,411	6
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Bahlkow, Valerie J.	Lighthouse Business Services	\$29,304	2
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$28,474	4
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$20,060	7
Mednick, Scott E.	Professional Insurance Systems of Florida	\$19,272	9
James M. Gray, Inc.		\$16,356	4
Senior Insurance Marketing, Inc.		\$16,356	4
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$15,483	8
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$13,860	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$13,365	4
Concklin, Ron	Rosenberg-Concklin, Inc.	\$12,572	7
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$11,347	3
Clark, John W.	Senior Solutions Insurance Agency	\$10,847	5
Shackelford, Edward L.	The Assurance Group, Inc.	\$10,259	4
Rodriguez, Carmen A.	Landers-Stein & Associates	\$10,191	3
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Wroblewski, Robert M.	SOS Insurance Group	\$9,843	4
Maisonet, Joseph	Maisonet Insurance Agency	\$9,108	1
Barta, Devin M.	Barta Insurance Agency	\$8,879	4
Gancz, Bernard	Gancz Insurance Agency	\$8,712	1
Rosati, Lisa	Rosati Insurance Agency	\$8,548	4
Abadjian, Pierre	Abadjian Insurance Group	\$8,184	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$7,919	4
Chacon, Cesar	The Insurance Hub	\$7,056	4
Alan, Stuart	Senior Care Insurance Center	\$6,876	2
Haft, Gary S.	JMH Advisors, Inc.	\$6,760	2
York International Agency, LLC.		\$6,276	1
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$6,120	2
AmeriLife		\$6,104	12
Jacobson, Sandy A.	Jacobson Insurance Agency	\$5,759	2

## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

April 2, 2017

### Bronze Producers (\$2,500 - \$5,000)

Dega, Brigett L.	Dega Insurance Agency	\$4,528	2
Snider, Johnnie D.	Snider Insurance Agency	\$4,308	1
ERIN Marketing, Inc.		\$4,224	2
Heller, Mark	Heller Insurance Agency	\$4,200	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$4,128	2
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$4,031	1
Mergaman, Allen L.	Mergaman Insurance Agency	\$3,983	1
Contemporary Employee Plans, Inc.		\$3,888	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$3,880	1
Wardell, Phillip M.	Wardell Insurance Agency	\$3,708	1
Birchard, Natalie K.	Birchard Insurance Agency	\$3,528	1
Centurion Agency, Ltd.		\$3,316	2
Eppy, Joseph	Eppy Insurance Agency	\$3,276	1
Benefit Plans of America, Inc.		\$3,212	3
American Eagle Consultants, Inc.		\$3,108	2
Banville, Richard	Banville Insurance Agency	\$3,108	1
Duryea, Don B.	Duryea Insurance Agency	\$3,108	1
Maisto, Stephen	Senior Health Solutions	\$3,072	3
Daniels, David K.	David K. Daniels & Associates	\$3,048	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$3,004	4
Futurity First Insurance Group, Inc.		\$2,964	2
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$2,927	1
Benaim, Eduardo	Benaim Insurance Agency	\$2,927	1
Cancio, Maria	Cancio Insurance Agency	\$2,927	1
Savage, Gina	Savage Insurance Agency	\$2,927	1
Adelson, Andy G.	Adelson Insurance Agency	\$2,844	1
Lidinsky, Richard J.	Florida Financial & Insurance Services Corp.	\$2,844	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$2,844	1
Schwartz, Scott J.	Insurance Protection Services	\$2,844	1
Wardell, Ronald P.	Wardell Insurance Agency	\$2,844	1
Campbell, Gloria D.	Campbell Insurance Agency	\$2,676	1
Loeb, Robert S.	Westchester Benefit Group, Inc.	\$2,628	1
Rosenheck, Ted	Rosenheck Insurance Agency	\$2,604	1
Senior Insurance Agency		\$2,603	1
Stamper, John W.	Choice Plus Benefits	\$2,543	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$2,536	1

## Writing Agents

### Combined Health/Life

FOR THE WEEK ENDING

**April 2, 2017**

#### Diamond Producers (\$20,000 & Above)

Metzger, Christopher J.	\$27,216
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#### Platinum Producers (\$15,000 - \$20,000)

Ahlbum, Tim	\$17,784	Graham, Christopher N., CLU	\$16,342
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#### Gold Producers (\$10,000 - \$15,000)

Sheldon, Paul, CLU, CHFC	\$13,860	Abbatiello, Vincent	\$10,357
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#### Silver Producers (\$5,000 - \$10,000)

Sachs, Kerry	\$9,752	Gilbert, Brian	\$6,995
Payant, Thomas A.	\$9,108	Graham, Christopher C.	\$6,588
Holzman, Robert	\$8,879	Pekala, David C.	\$6,511
Gancz, Bernard	\$8,712	Kingsley, Beverly J.	\$6,504
Branch, Beth	\$8,184	Kane, David L.	\$6,276
Cosgrove, Anthony	\$7,152	Stevens, Jason	\$5,375
Cortes, Julio C.	\$7,128	Hilgendorf, Sydney M.	\$5,135

#### Bronze Producers (\$2,500 - \$5,000)

Hatton, Catherine E.	\$4,860	Wacks, Edward A.	\$3,564
Mankamyer, Mary	\$4,716	Mason, Linda	\$3,528
Ottovogio, Xiomara	\$4,308	Haft, Gary S.	\$3,484
Snider, Johnnie D.	\$4,308	Minervini, Debra A.	\$3,480
Edwards, Jackson IV	\$4,272	Alan, Stuart	\$3,396
Heller, Mark	\$4,200	Colpitts, Walter W.	\$3,276
Primack, Neil E.	\$4,188	Franco, Salvador	\$3,276
Jacobson, Sandy	\$4,187	Gumora, Helene	\$3,276
Zum Tobel, Marc	\$4,031	Levy, Mark A.	\$3,276
Aarons, Neill	\$3,996	Silver, Lawrence B.	\$3,276
Mergaman, Allen L.	\$3,983	Waton, Danielle	\$3,276
Rashkin, Todd	\$3,888	Grzywa, Brandon	\$3,252
Flotteron, Steven J.	\$3,880	Spink, Chad D.	\$3,252
Dega, Brigett L.	\$3,748	Merritt, Ulla-Undine (.)	\$3,228
Wardell, Phillip M.	\$3,708	Costanzo, Nicholas P.	\$3,191
Arenas, Maria T.	\$3,647	Plasencia, Enrique	\$3,188
Kitay, Laura A.	\$3,564	Smith, Constance A.	\$3,179

## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

**April 2, 2017**

Stevens, Ray	\$3,167	Wiser, Karen A.	\$2,844
Blake, Karla	\$3,108	Catron, Edward A.	\$2,820
Devlin, Monica D.	\$3,108	Biederman, Julie	\$2,760
Halperin, Murray A.	\$3,108	Lackey, Robert C.	\$2,724
Mangini, Nicholas L.	\$3,108	Burns, Ronald J.	\$2,700
Blackburn, Kaila	\$3,048	Badessa, Joseph J.	\$2,676
Silverman, Jay	\$3,012	Campbell, Gloria D.	\$2,676
Barrowman, Jeffrey A.	\$2,927	Greer, Michael	\$2,676
Chappell, John	\$2,927	MacDonald, Stewart A.	\$2,676
Szarf, Rosa	\$2,927	Rosenkrantz, Howard	\$2,676
Cohen, Philip A.	\$2,844	Stevens, Sandra K.	\$2,651
Dudek, Andrew C.	\$2,844	Loeb, Robert S.	\$2,628
Lagamma, Vincent J.	\$2,844	Bayless, Heather N.	\$2,604
Lidinsky, Richard J.	\$2,844	Casey, Jason C.	\$2,603
Patterson, Adam D.	\$2,844	Elfrink, Priscilla	\$2,592
Sakharoff, Richard D.	\$2,844	Stamper, John W.	\$2,543
Schwartz, Scott J.	\$2,844	Cleveland, Keith E.	\$2,536